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Grupo: B

How much is it?

1 **SNAPSHOT**



Sources: Based on information from Think Quest; Hewlett-Packard, *The Meaning of Color*

*Which words have a positive meaning? Which have a negative meaning?
What meanings do these colors have for you?
What does your favorite color make you think of?*

2 **CONVERSATION** *It's really pretty.*

A Listen and practice.


Salesclerk: Can I help you?
Customer: Yes, thank you. How much are these gloves?
Salesclerk: The gray ones? They're \$18.
Customer: Oh, that's not bad. Do they come in black?
Salesclerk: No, sorry, just gray.
Customer: OK. Um, how much is that scarf?
Salesclerk: Which one? The blue and orange one?
Customer: No, the yellow one.
Salesclerk: Let's see . . . It's \$24.95.
Customer: It's really pretty. I'll take it.

B Listen to the rest of the conversation. What else does the customer look at? Does she buy it?



3

GRAMMAR FOCUS

Demonstratives; one, ones		saying prices	
		79¢ = seventy-nine cents	
How much is this scarf?	How much is that scarf?	\$18 = eighteen dollars	
this one?	that one?	\$24.95 = twenty-four ninety-five	
How much are these gloves?	How much are those gloves?	Which one ?	It's \$24.95.
these?	those?	The yellow one .	
		Which ones ?	They're \$18.
		The gray ones .	

1 Demonstratives; one, ones

- ▶ With singular nouns, use *this* for a thing that is nearby and *that* for a thing that is not nearby: How much is **this** cap here? How much is **that** cap over there?
- ▶ With plural nouns, use *these* for things that are nearby and *those* for things that are not nearby: How much are **these** earrings here? How much are **those** earrings over there?
- ▶ Use *one* to replace a singular noun: I like the red hat. → I like the red **one**. Use *ones* to replace plural nouns: I like the green bags. → I like the green **ones**.

Circle the correct words.

- A: Excuse me. How much are **this** these shoes?

B: **It's** / They're \$279.

A: And how much is this / that bag over there?

B: **It's** / they're only \$129.

A: And are the two gray **one** / ones \$129, too?

B: No. **That** / Those are only \$119.

A: Oh, This / That store is really expensive.
- A: Can I help you?

B: Yes, please. I really like these / those jeans over there. How much **is it** / are they?

A: Which **one** / ones? Do you mean this / these?

B: No, the black **one** / ones.

A: Let me look. Oh, **it's** / they're \$35.99.

B: That's not bad. And how much **is this** / that sweater here?

A: **It's** / They're only \$9.99.

A Complete these conversations. Then practice with a partner.



A: Excuse me. How much are those jeans?
 B: Which ones ? Do you mean those ?
 A: No, the light blue ones .
 B: Oh, They're are \$59.95.
 A: Wow! That's expensive!

A: How much is this backpack?
 B: Which one ?
 A: The red one .
 B: It's \$36.99. But this green one is only \$22.25.
 A: That's not bad. Can I see it, please?

B PAIRWORK Add prices to the items. Then ask and answer questions.



A: How much are these sunglasses?
 B: Which ones?
 A: The pink ones.
 B: They're \$86.99.
 A: That's expensive!

useful expressions
 That's cheap.
 That's reasonable.
 That's OK/not bad.
 That's expensive.

Eso es barato
 Eso es razonable
 Esta bien/ no esta mal
 Eso es caro