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GRAMMAR FOCUS

Demonstratives; one, ones



How much is

this scarf?
this one?**that** scarf?
that one?Which **one**?**It's** \$24.95.The yellow **one**.

How much are

these gloves?
these?**those** gloves?
those?Which **ones**?**They're** \$18.The gray **ones**.

saying prices

79¢ = seventy-nine cents
 \$18 = eighteen dollars
 \$24.95 = twenty-four ninety-five

1 Demonstratives; one, ones

- ▶ With singular nouns, use *this* for a thing that is nearby and *that* for a thing that is not nearby: How much is **this** cap here? How much is **that** cap over there?
- ▶ With plural nouns, use *these* for things that are nearby and *those* for things that are not nearby: How much are **these** earrings here? How much are **those** earrings over there?
- ▶ Use *one* to replace a singular noun: I like the red hat. → I like the red **one**. Use *ones* to replace plural nouns: I like the green bags. → I like the green **ones**.

Circle the correct words.

1. A: Excuse me. How much are **this / these** shoes?
 B: **It's / They're** \$279.
 A: And how much is **this / that** bag over there?
 B: **It's / They're** only \$129.
 A: And are the two gray **one / ones** \$129, too?
 B: No. **That / Those** are only \$119.
 A: Oh! **This / That** store is really expensive.
2. A: Can I help you?
 B: Yes, please. I really like **these / those** jeans over there. How much **is it / are they**?
 A: Which **one / ones**? Do you mean **this / these**?
 B: No, the black **one / ones**.
 A: Let me look. Oh, **it's / they're** \$35.99.
 B: That's not bad. And how much is **this / that** sweater here?
 A: **It's / They're** only \$9.99.

09 **A** Complete these conversations. Then practice with a partner.

1



A: Excuse me. How much are those jeans?
 B: Which This ? Do you mean These ?
 A: No, the light blue Those .
 B: Oh, This are \$59.95.
 A: Wow! That's expensive!

2



A: How much is This backpack?
 B: Which It's ?
 A: The red This .
 B: It's \$36.99. But Those green Ones is only \$22.25.
 A: That's not bad. Can I see it, please?

B PAIRWORK Add prices to the items. Then ask and answer questions.



A: How much are these sunglasses?
 B: Which ones?
 A: The pink ones.
 B: They're \$86.99.
 A: That's expensive!

useful expressions
 That's cheap.
 That's reasonable.
 That's OK/not bad.
 That's expensive.